

Tri-County Oil & Gas Expo

Business-to-Business

of Fayette, Greene and Washington Counties

May 8, 2010

Saturday, May 8, 2010 • Expo 10a.m. – 3p.m.
Washington County Fairgrounds, Washington, PA

The development of natural gas from Marcellus Shale offers great potential for Southwestern Pennsylvania's economic future, as well as the thousands of individuals and families involved in extracting this energy source from the ground. With a contribution of more than \$7 billion annually, the oil and gas industry plays an important role in Pennsylvania's economy today. From direct employment and compensation and beyond to suppliers and distributors, the industry brings a wealth of opportunity to small towns and large urban areas across the Commonwealth, particularly in Fayette, Greene and Washington Counties. ***The impact of the oil & gas industry in our region has never been greater, and the demand for services from local industry, contractors, vendors, merchants and service personnel is growing exponentially.***

The Tri-County Oil & Gas Expo "Business-to-Business" is your opportunity to learn what those needs are, to access the buyers and to market your business to the oil & gas industry in Southwestern PA. During the Expo, three informational seminars will also be presented by industry experts. These sessions are offered free to all exhibitors and attendees. Simply put...this is where you will learn how ***your business can prosper*** from the positive economic impact of the Marcellus Shale gas play in southwestern Pennsylvania. ***The Expo & seminars are open to the public and admission is FREE.***

Informational Seminars (No registration required...just come and learn!)

GETTING ON THE LIST ...How to Become a Qualified Vendor

10:00-11:15 am & Noon-1:15 pm

Gain information and insights that will help you understand, explore and take advantage of business opportunities arising from the Marcellus shale and the growth of the natural gas industry. Learn from gas company representatives regarding what types of vendors and services are used and what types of qualifications/certifications are needed to do business with them.

Speakers:

Rex Cooper, *Director of Supply Chain Management*
CNX Gas

Dick Fontanesi, *Procurement*
EQT Corporation

Jose Del Rio, *New Development & Business*
Admiral Well & Platinum Pressure Services

SEIZING THE OPPORTUNITY ...Tools to Grow Your Business

Noon-1:15 pm & 2:00-3:15 pm

This seminar is designed to educate local business owners about the incredible resources available to help them succeed. Government, foundations, universities and economic development agencies have assembled a wide array of financing and best practices to assist you. Please attend and hear a panel of experts explain how to tap into this wellspring of assistance. We all want you to succeed!

Speakers:

Jeff Kotula, *President*
Washington Chamber of Commerce

Don Chappel, *Executive Director*
Greene County Industrial Developments, Inc.

Barry Seneri, *Economic Development Manager*
Fay-Penn Economic Development Council

Moderator - Pat McCune, *President/CEO, Community Bank*

NAVIGATING PA REGULATIONS ...What You Need to Know

10:00-11:15 am & 2:00-3:15 pm

This seminar is designed to provide an overview of the regulatory environment that governs the oil and natural gas industry. Learn from the PA Department of Environmental Protection about regulations that apply to the industry; and where to find resources and training. Industry representatives will also provide an overview of OSHA requirements and examples of company-specific safety certifications that potential vendors or service contractors need to know.

Speakers:

Alan Eichler, *Oil and Gas Program Manager*
DEP Southwest Regional Office

Ralph Tijerina, *Health, Safety & Environmental Manager*
Range Resources-Appalachia, LLC

Joe Sologub, *Advanced Senior HES Professional*
Marathon Oil Company

For more Info visit www.TriCountyOilandGas.com or call: 888-223-8099